

Applicability to economics

**References and further reading**

## Set-up

In the theorem, an individual agent is faced with options called *lotteries*. Given some mutually exclusive outcomes, a lottery is a scenario where each outcome will happen with a given probability, all probabilities summing to one. For example, for two outcomes  $A$  and  $B$ ,

$$L = 0.25A + 0.75B$$

denotes a scenario where  $P(A) = 25\%$  is the probability of  $A$  occurring and  $P(B) = 75\%$  (and exactly one of them will occur). More generally, for a lottery with many possible outcomes  $A_i$ , we write:

$$L = \sum p_i A_i,$$

with the sum of the  $p_i$ s equalling 1.

The outcomes in a lottery can themselves be lotteries between other outcomes, and the expanded expression is considered an equivalent lottery:  $0.5(0.5A + 0.5B) + 0.5C = 0.25A + 0.25B + 0.50C$ .

If lottery  $M$  is preferred over lottery  $L$ , we write  $M \succ L$ , or equivalently,  $L \prec M$ . If the agent is indifferent between  $L$  and  $M$ , we write the *indifference relation*<sup>[4]</sup>  $L \sim M$ . If  $M$  is either preferred over or viewed with indifference relative to  $L$ , we write  $L \preceq M$ .

## The axioms

The four axioms of VNM-rationality are then *completeness*, *transitivity*, *continuity*, and *independence*.

Completeness assumes that an individual has well defined preferences:

**Axiom 1 (Completeness)** For any lotteries  $L, M$ , exactly one of the following holds:

$$L \prec M, M \prec L, \text{ or } L \sim M$$

(either  $M$  is preferred,  $L$  is preferred, or the individual is indifferent<sup>[5]</sup>).

Transitivity assumes that preferences are consistent across any three options:

**Axiom 2 (Transitivity)** If  $L \prec M$  and  $M \prec N$ , then  $L \prec N$ , and similarly for  $\sim$ .

Continuity assumes that there is a "tipping point" between being *better than* and *worse than* a given middle option:

**Axiom 3 (Continuity):** If  $L \preceq M \preceq N$ , then there exists a probability  $p \in [0, 1]$  such that

$$pL + (1 - p)N \sim M$$